PORTUGAL REAL ESTATE SUMMIT

LISBON 2018
SEPTEMBER 18/19
Hotel Palácio Estoril
WELCOME TO PORTUGAL!

IBERIAN PROPERTY is proud to present the III Edition of the Portugal Real Estate Summit, definitely the meeting for all RE investment community!

People Talent is the fundamental condition for prosperity and the first driver for economic and business growth! After talented people, organizations will follow, and real estate will see growth! And Portugal has the perfect conditions to attract international talent!

In the fantastic Estoril setting, we offer a 2-day program to provide a full insight into the market and to give you the opportunity of meeting all the players and decision makers.

WHY THE PORTUGAL REAL ESTATE SUMMIT?

Portugal is attracting more and more international attention! From tourists to shared services companies or high skilled professionals!

Portugal is firmly back on the radar screen of the global investment community

Opportunity for development is back, in all market segments, from residential, office or hotel & resort development.

A much improved legal framework is leading to high levels of urban regeneration activity

Strong occupier markets across all sectors underpin prospects for value enhancement.

WHY ATTEND?

Discover the views and insights of senior managers and decision makers in Iberian and European Real Estate.

Find out what business opportunities are waiting to be unlocked in Portugal.

Meet leading decision makers with unique networking opportunities in the magical atmosphere of Estoril!

Roger M. Cooke
Conference Chairman
MBE FRICS
The Hotel Palácio Estoril takes you back in time, but on a journey that also continues into the present and the future. Built in 1930, today the Hotel Palácio retains many of the characteristics from that period. The atmosphere of exclusivity that pervades the Hotel makes an impression on everybody who enters it, from its imposing, entirely white facade and beautiful gardens, to the elegant and classic decor, which has been updated over the years but without losing its timelessness, luxury and sophistication.

Portugal Real Estate Summit Preferential Room Rates (Direct bookings only).

- Classic room EURO 200 per night (includes breakfast)

To benefit from this preferential rate, reservations must be made with the organization when participants are registered for the event.

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**PROGRAMME**

**TUESDAY, 18TH SEPTEMBER**

1pm - 14.45pm
Reception & welcome to Hotel Palácio Estoril

14.45pm - 15.00pm
Conference opening by Roger Cooke, MBE, Conference Chairman

15.00pm - 16.15pm
Setting the scene: Current opportunities and challenges
Key leading economists and market analysts will bring to discussion the fundamentals for the Portuguese Economy and how we are raising and attracting talented people in Portugal!

16.15pm - 16.45pm
Networking coffee break

16.45pm - 18.00pm
Lisbon & Porto: Competing in the international arena for talent!
What is the main cities' strategy to attract and retain talent? New start-ups and shared services are now choosing Portuguese Cities... What is the secret behind and what is the scale potential of these phenomena?

18.00pm - 18.15pm
Wrap-up day 1 by Conference Chairman

19.30pm - 23.00pm
Welcome dinner with Portugal Great Wines

**WEDNESDAY, 19TH SEPTEMBER**

9.30am - 10.30am
The new economy and opportunities for Real Estate in Portugal
New times, new technology, new needs... and new Real Estate investment markets! How is the world changing and what are the rising opportunities for Real Estate?

10.30am - 11.30am
Parallel discussions I: Where & how to invest
Is this the time for new developments, or are NPL & REO’s still the big opportunity in Portugal? Come to discuss with major players the best strategy to take advantage of the market ‘momentum’!
- Core & core plus, we love safe returns!
  *Introduced by MLTGS Lawyers*
- Property Development, the time is now!
  *Introduced by Abreu Lawyers*
- NPL & REO, are they still the opportunity?
  *Introduced by Deloitte*

11.30am - 12.00pm
Networking coffee break

12.00pm - 13.00pm
Parallel discussions II - Where & how to invest
That's the critical questions that our specialized partners will help to disclose! Make the right bets in a vibrant market!
- Portugal competing in the global arena for Shared Services, the opportunity!
  *Introduced by Cushman & Wakefield*
- A new paradigm in Hospitality in Portugal
  *Introduced by CBRE*
- Is Portugal the European Florida or California? Opportunities for Residential
  *Introduced by Savills Aguirre Newman*

13.15pm
Closing Lunch sponsored by Grupo SIL

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**VENUE**

Hotel Palácio Estoril
www.palacioestorilhotel.com
Secure your place today!

Early Bird discount!
Book by Friday, 27th July 2018

Before 27 July | After 27 July
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General Subscribers* | €1,600 | €1,850
Partner Members* | €900 | €1,100
(Member of Institutional Sponsors & Vida Imobiliaria & Observatorio Inmobiliario Subscribers)

Bring your colleagues
25% off additional registrations from the same company

* Includes VAT and local applicable taxes

Registration & Additional Information:
- www.portugalresummit.com
- Email: info@iberian.property
- Call us at: +351 222 085 009

Become a Sponsor!
The Portugal Real Estate Summit provides an excellent opportunity to demonstrate knowledge, build meaningful relationships & generate new leads.

Sponsorship Opportunities Include:
- Participation Packs that include sponsor’s accommodation and transfers for guests
- Institutional Booth in the networking area
- Presence in the event’s special magazine
- Sponsorship of coffee breaks & cocktail receptions

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